ICC Academy

Trade Finance

Introduction to Risk Distribution

Author: Joshua Cohen

GET STARTED

Duration 3 learning hours

Language English

Price US$150

CPD hours 3

Access period 6 months

Target audience

General practitioners working in banks, corporates, or financial institutions in functions such as Relationship Management, Credit, Compliance, etc. but with an interest in trade finance.

Course objectives

This introductory course will provide a foundation of knowledge on risk distribution of trade finance assets and contingent liabilities, to enable your engagement with internal risk areas and to understand how this discipline will support your ability to meet client needs.

Upon completion, you will be able to contribute to structuring solutions incorporating risk distribution techniques and engage internally on the benefits of risk distribution, including:

- What drives risk distribution?
- Methods of risk distribution
- What are the benefits and challenges
- Financial, legal, regulatory and operational considerations
- Impact of—and adapting to—changing regulation
- Market trends and innovation

Course outline

Lesson 1 Why distribute?
Lesson 2 Forms of distribution
Lesson 3 Relative comparisons
Lesson 4 Important considerations
Lesson 5 What's new? Market trends and innovations
Lesson 6 Assessment

Assessment

This eLearning course will include a self-assessment tool to help you prepare for the Global Trade Certificate (GTC) Final Examination if you choose to obtain this Certificate. The passing grade for the Final Examination is set at 70%.

What is an ICC Academy online course?

ICC Academy courses are delivered via our Learning Management System (LMS) using innovative tools for combining digital learning with industry-centric community discussions.

Our courses are available for purchase individually or as pre-designed packages (ie: Certificates) and are delivered exclusively online. They include videos, animations, case studies, and a self-assessment section and are available to take at any time—anywhere in the world.



Joshua Cohen

Managing Director, Mayer & Co Advisory Pte Ltd.

Joshua Cohen is a recognised expert in risk distribution and risk mitigation. With over 25 years of professional experience in Europe and Asia the author has established and led successful distribution teams in bond, loan and trade finance asset classes.

The former chair of Bankers Association for Finance and Trade's Liquidity Working Group, and the Global Head of Liability and RWA Management at Standard Chartered Bank, Mr Cohen has broad knowledge of the challenges facing transaction banking business lines, especially with respect to managing the capital, liquidity and credit appetite required to run a successful and high returning trade finance portfolio in a global bank.

Mr Cohen is the author of a number of published articles on trade finance and risk distribution including "Trade Gets Paid" (Global Trade Review 2012), "Promoting South South Trade" (Global Trade Review 2012), "Taking Down Unintended Barriers to International Trade" (Standard Chartered Insights 2013), "Creating a Win Win Opportunity in Trade Distribution" (the Asset 2013).

Mr Cohen is a regular speaker, panel chair and participant at industry events around the world.