ICC Academy



Trade Finance

Advanced Working Capital for Trade

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GET STARTED

Duration 5 learning hours
Language English
Price US$200
CPD hours 5
Access period 6 months

Target audience

General practitioners working in banks, corporates, or financial institutions in functions such as Relationship Management, Credit, Compliance, etc. but with an interest in trade finance.

Course objectives

The Advanced Trade Finance Working Capital course will build on the basic understanding of the Asset Conversion Cycle (ACC) which has been introduced in the "Introduction to Trade Finance course" and will summarize in detail the Cash Flow and Working Capital cycle of commercial companies of any size to ensure that all participants have the same basic understanding of the terminology which is widely used to describe the meaning and functions of Working Capital. The course will conclude with several case studies that will illustrate the applicability of the various Trade Finance instruments and how they impact corporate buying behaviour.



Course outline

Lesson 1	What is Working Capital?
Lesson 2	Factors Impacting Working Capital
Lesson 3	Working Capital Definitions and Calculations
Lesson 4	Impact of Trade Finance Instruments on Working Capital
Lesson 5	Effective Working Capital Management
Lesson 6	Case Study

Assessment

This eLearning course will include a self-assessment tool to help you prepare for the Certified Trade Finance Practitioner (CTFP) Final Examination if you choose to obtain this Certificate. The passing grade for the Final Examination is set at 70%.

What is an ICC Academy online course?

ICC Academy courses are delivered via our Learning Management System (LMS) using innovative tools for combining digital learning with industry-centric community discussions.

Our courses are available for purchase individually or as pre-designed packages (ie: Certificates) and are delivered exclusively online. They include videos, animations, case studies, and a self-assessment section and are available to take at any time—anywhere in the world.



Daniel Cotti

Founder & Managing Director of CTT—Cotti Trade & Treasury

CTT is a boutique consulting firm in the trade finance & treasury space. Daniel has 30+ years' experience in this industry and has spent most of his career in leading roles with end-to-end management and P&L responsibility of global businesses of considerable size working for Citibank, ABN AMRO, RBS and JPMorgan. He has achieved significant growth and transformation results with all the institutions that he has worked for and was also proactively engaged with

the major relevant industry associations (ICC, SWIFT, BAFT) to drive the trade finance Industry agenda forward (founding member and Head of the Advisory Board of the Banking Commission of the ICC, founding member and Head of the Global Trade Industry Council of BAFT, founding member of the Trade Services Advisory Group of SWIFT).