ICC Academy



Trade Finance

Advanced Guarantees

Author: Andrea Hauptmann

GET STARTED

Duration 5 learning hours
Language English
Price US$200
CPD hours 5
Access period 6 months

Target audience

General practitioners working in banks, corporates, or financial institutions in functions such as Relationship Management, Credit, Compliance, etc. but with an interest in trade finance.

Course objectives

Building on Introduction to Guarantees this course provides more important coaching on the issuance of guarantees, the use of counter-guarantees and more complex transactions. Additionally, this course will take a much closer look at the global standards, legal framework, and the proper application of Guarantees from all sides.

This online course includes real-life details and a case study to assist the learner in gaining a better practical understanding of the use of Guarantees on a daily basis.

Course outline

Lesson 1 Structure of A Guarantee
Lesson 2 Guarantees in International Trade
Lesson 3 Jurisdiction and Rules
Lesson 4 Amount and Currency
Lesson 5 Lifecycle of a Guarantee
Lesson 6 Assignment/Transfer
Lesson 7 Demand
Lesson 8 Misuse of Rights/Unfair Calling



Assessment

This eLearning course will include a self-assessment tool to help you prepare for the Certified Trade Finance Practitioner (CTFP) Final Examination if you choose to obtain this Certificate. The passing grade for the Final Examination is set at 70%.

What is an ICC Academy online course?

ICC Academy courses are delivered via our Learning Management System (LMS) using innovative tools for combining digital learning with industry-centric community discussions.

Our courses are available for purchase individually or as pre-designed packages (ie: Certificates) and are delivered exclusively online. They include videos, animations, case studies, and a self-assessment section and are available to take at any time—anywhere in the world.



Andrea Hauptmann

Senior Director, Head of Guarantees Department at Raiffeisen Bank International

Andrea Hauptmann Joined Raiffeisen Bank International (former RZB) in September 1984 after a short postgraduate study in Cambridge, UK, working in the documentary department on import/export LCs and since 1988 on bank guarantees; took over responsibility of the guarantee business in 1991, was appointed Director in 1997 and Senior Director in 2000.

- Member of ICC Austria and delegate to the ICC Banking Commission since 1997
- Founding member of the ICC Guarantee Task Force in spring 2003
- Elected Chair of the ICC Guarantee Task Force in March 2012
- Appointed as member of the Executive Committee of the ICC Banking Commission in October 2013
- One of the seven member Drafting Group for the revision of the URDG in spring 2007. Regular speaker at various national and international seminars and conferences since 1991.
- Author of various publications/articles on bank guarantees.